



Educating leaders in agriculture

Talk to Rabobank, the world's leading food and agribusiness bank



“ If managing a farm was this straightforward, we wouldn't have developed a business management program. ”

What can you expect to get out of the programs:

- Inspiration and stimulation
- Confidence to explore opportunities
- Exposure to the latest management thinking
- A specialist perspective
- A network of other leading producers
- Valuable insights from industry experts

Rabobank's Executive Development Program and Farm Managers Program

Rabobank's educational programs offer the opportunity for primary producers to enhance their business management skills while mixing with a group of world-class, innovative peers.

Rabobank has developed two business management programs to meet the needs of primary producers who are at different stages of their farming careers. The Executive Development Program (EDP) and the Farm Managers Program (FMP) provide a unique forum for Australian and New Zealand producers to come together, while investing in their business management skills to drive the long-term sustainability of their business.



Who is Rabobank?

- The world's leading specialist food and agribusiness bank
- Founded in the Netherlands over 110 years ago as a cooperative structure, by farmers for farmers
- Globally, the Rabobank Group has over 1600 offices and branches and over nine million clients in 46 countries
- One of the world's largest financial institutions based on Tier 1 Capital
- Ranked safest non-government owned bank by *Global Finance* magazine every year since 1999
- A network of 53 branches throughout Australia and 30 branches throughout New Zealand

Accelerate your move forward

These challenging and interactive programs couple the latest thinking in business management with proven strategies as they apply to agriculture through a mix of interactive lectures, class discussions, group work and case studies presented by leading business experts.

Which program is right for you?

Executive Development Program

- Developed for farm owners and senior farm managers
- Created to enhance commercial management skills, develop business strategies and explore growth opportunities
- 2 x 6 day modules
- Places limited to 36
- Applicants require at least 5 years' strategic management experience on-farm

Farm Managers Program

- Developed for the next generation of farm owners
- Introduces participants to operational and strategic business essentials
- 1 x 5 day module
- Places limited to 36
- Applicants require a minimum of 3 years' experience on-farm

Both programs provide the opportunity to enhance your business management skills to accelerate your move forward from both a business and personal perspective.

For more information

To request an application form or for further information on the programs, contact:

Skye Ward, Business Programs Manager

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or contact your local branch manager.

“The EDP course increased my horizons enormously and made me realise that there are no boundaries for the future growth of the business, only oneself.”

Rod Manning, Mansfield,
Victoria, Australia
EDP graduate

“The networking opportunities and learning atmosphere was beyond expectation which inspired me to look at farming life from a different perspective and has helped us incredibly.”

Andrew Kirkpatrick, Gisborne,
North Island, New Zealand
FMP graduate

www.rabobank.com.au/bmp
www.rabobank.co.nz/bmp

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We have considered the environment when producing this document.



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